



Yours, *truly!*

YOURSTM
KENSINGTON
ALIBAUG

Close to you and closer to your heart

Along the Konkan coastline in Maharashtra lies the scenic town of Alibaug, which was once a prominent naval station for Maratha rulers from centuries past. Alibaug is sometimes called the Goa of Maharashtra, and we think that description doesn't do it justice. With a charm entirely of its own making, Alibaug is set to become India's most sought-after destination. Once home to the Bene Israel Jews, Alibaug today is the perfect getaway from the rush and pace of Mumbai. Soak in the sun and sand to your heart's content, surrounded by awe-inspiring historical forts, beautiful beaches, a lush green forest in the vicinity, and neighborhood cafes that dish out local fare at all times of day.

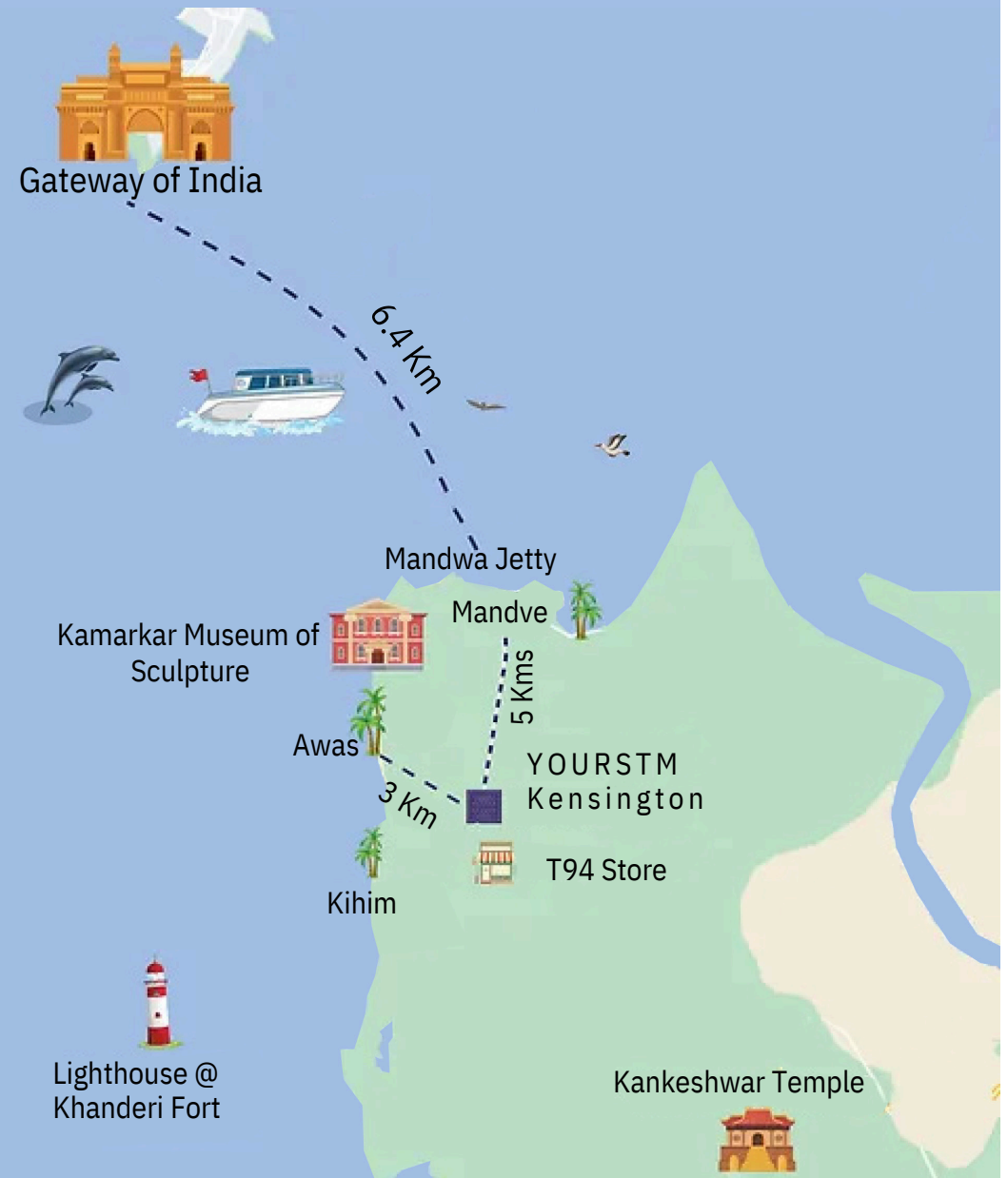


What dreams are made of

Today, proximity is everything, and a slower pace in life doesn't get more accessible than it does at Alibaug. With easy access from major cities in the vicinity, Alibaug is quickly becoming the Hamptons of Mumbai, and land in this region has seen a 150%* appreciation in value in just the past decade. With the new international airport in Panvel coming up, this trend is only set to rise upwards.



Celebrities, Industrialists, and discerning real-estate investors are all looking to Alibaug as their next destination, and a home here is both a break from everyday life, and an excellent choice of investment. RoRo, Catamarans, Speedboats, all ply to Mandwa, from where your new home in Alibaug is just a 7 minute drive away. We're making your next getaway the easiest thing to plan. The new Mumbai Trans Harbour Link (MTHL), also known as Atal Setu bridge, cuts your trip to Alibaug to just 1-1.5 hours by road.





Make it Yours

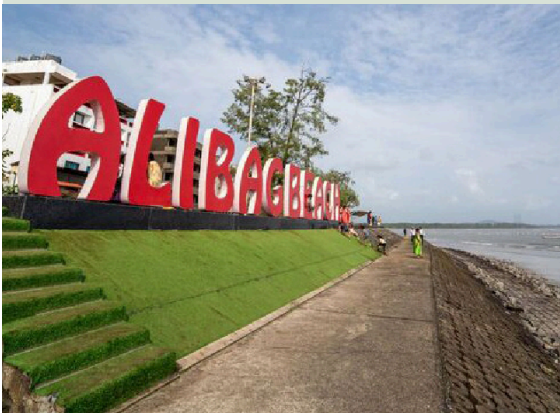
Where else can you go from your workplace to your holiday home in under an hour? YOURS™ is a fractional ownership venture where you co-own a luxury home across curated locations, picked by our team. Each property is owned by a special purpose vehicle and this SPV can be owned by up to eight co-owners. Each share in your second home allows you to use the property for an eighth of the time, or 45 days in a year. You have the flexibility to manage your stay using our proprietary mobile app.

A flagship concept launched in India, YOURS™ is a smart way to invest in a second home.



Leave the weight of the world behind

One of the best feature of YOURS™ Kensington's is the time it takes to get here and we say this having taken the ferry ourselves several times, as we prepared this home for you. Friday evenings can now be spent at dinner with friends in the comfort of your second home, and the common lounge area makes for some wonderful Sunday afternoon memories. You could also choose to stay home through the week and enjoy the amenities at your new home. The 5-villa gated community is surrounded by mango orchards on all sides, and the childhood joys of plucking a mango off the tree are right in your backyard. Your villa comes with a private heated pool, world-class amenities, and all the assistance you need to turn every weekend into a vacation to remember.





Villa specifications: Your villa has 5 ensuite bedrooms with a separate dining area, living space, bar area, a courtyard, a powder room, and staff room. The kitchen is equipped with all the gadgets and white goods you would expect in a luxury home. The villa itself is fully furnished with furniture, fixtures, and linen crafted by leading luxury brands. Total Plot Size - 7535 Sq Ft
Built up Area - 4,797 sq ft





Make nothing but *memories*

Facilities: Relax in the beautiful courtyard, under the gazebo, or spend countless hours in your private heated pool. Wake up to beautiful views that surround the estate, and explore the walking trail with family. Your villa is designed to allow you space to work from home or take a workation. Uninterrupted internet empowers you to be productive when necessary, while still allowing for complete relaxation during downtime.



Surroundings

Distance from nearest landmarks and conveniences

YOURS™ Kensington is the perfect place to kick back after a long week, enjoy the slow life, and yet make it back in time for that Monday meeting. For a holiday at home that's completely indoor, you can have your food home-delivered from boutique restaurants nearby. Should you choose to spend some time outdoors, here are some options to explore.

Must-see places near the property

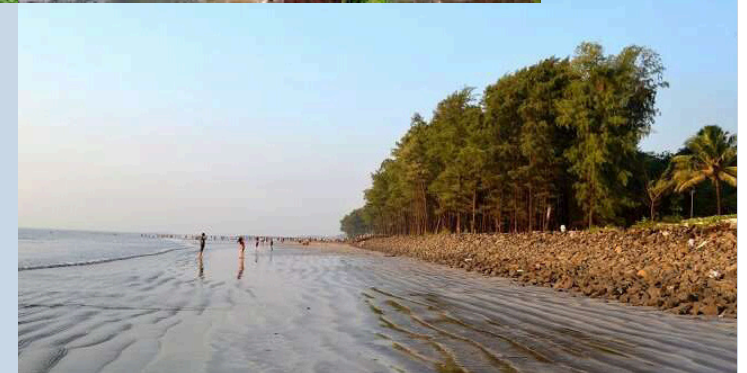
- Awas Beach
- Karmakar Museum of Sculpture
- Kankeshwar Temple & Forest

Some dining options near the property:

- Buono Pizzeria
- Sanman
- Kikis cafe and Deli
- Boardwalk by Flamboyante
- Bohemyan Blue
- The Wharff

Beaches and Forts

- Kolaba Fort
- Mandwa Beach
- Varsoli Beach
- Murud Janjira Fort
- Nagaon Beach



Seamlessly *yours*, from day one

Unique, curated listings vetted and reviewed by an expert team.

A panel of hospitality experts, real estate partners, legal associates.

100% clear and transparent paperwork both for the properties and for the ownership.

Every property managed to exacting standards by us.

The flexibility to buy and sell your share whenever you wish to.

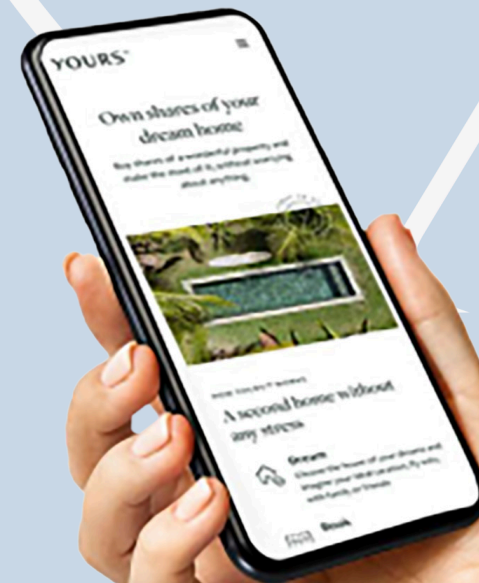
App-based, transparent property booking and availability when you wish to stay.

We like making things easy for you

The YOURS™ mobile app helps you manage your second home, even when you're away from it. Use the mobile app to book your stay, raise special requests with your home's dedicated concierge, manage maintenance requests, and more. Through the app, the process of booking your stay is completely transparent and allows for democratic access, so every co-owner enjoys the home during various days of the year.



YOURS app got a "Honourable mention in UI Design category" at Paris design awards.



The team that is now *yours*



Shravan Gupta
CEO

Shravan built and ran the Travel Tours group up until its acquisition in 2017 by Flight Centre Australia. The combined business was ranked the second-largest travel enterprise in India. Shravan is a tech aficionado and an avid traveller.



Naresh Nagaraj
CFO

Naresh is a highly accomplished professional with over 20 years of experience in finance, accounting, and administration functions. He oversees the legal aspects of buying and selling a YOURS home.



Shalini Gupta
Head of Design

Shalini is the creative force behind YOURS™. With over 20 years of experience in project management, she works closely with architects and marketing consultants in taking the brand's ethos forward.

YOURS™ Kensington is a second home that isn't too far away from home.

Please reach out to us for more information.
reachus@yours.house

Bookings are now open.

Please visit www.yours.house to see the pricing information and other details.

